

HPWP Adjusts to Pandemic Challenges

It was January 2017 when Henry Poor Wood Packaging set up its operation in a 13,000 square foot building off Concord Road on Lafayette's southside. HPWP designs and builds custom wood boxes, crates and pallets that protect a customer's product from being damaged while being transported or stored.

Built to each customer's specifications these wood packaging products protect materials during



Tom Andrew

both the manufacturing process and when transported to storage or a customer's location.

Wood packaging products are produced for both domestic and international use. Products exported overseas are IPPC 15

stamped and certified for international shipment.

HPWP has grown steadily as local manufacturers have found additional ways to take advantage of customized packaging to make their production processes more efficient and secure. This has led to the need for more equipment and people, as well as HPWP improving their own manufacturing processes.

Tom Andrew, who oversees HPWP, has spent time over the past three years visiting other custom wood packaging businesses in Virginia, Georgia, Texas and Canada to assess industry best practices and bring new ideas back to Lafayette.

This input has been especially helpful during the COVID pandemic. With standard materials



Automated equipment helps HPWP adjust to their customer's requirements.

in short supply, HPWP has had to get creative in sourcing various sized wood materials and cutting them to the proper lengths. It has also meant working more closely with customers to identify their production needs and schedules.

HPWP continues to sponsor the Crossing School that trains at-risk teens to work in manufacturing jobs. Students attend school each day at HPWP and then receive job training at HPWP.

DW Select Carpet Ideal for Active Families

DW Select from Dream Weaver is a new carpet collection featuring beautiful and stylish patterns, textures, and colors. The collection draws inspiration from natural landscapes, and these styles bring textures reminiscent of natural materials into your home.

A great choice for active families, *DW Select* offers classic design elements with functionality. The carpets in the *DW Select* collection are made from PureColor fiber featuring TwistX.

Add beauty and value to your home with *DW Select* carpets. They are available in multiple color and texture options and feature TwistX technology.

With the protection provided by the PureColor and PureSoft Cashmere carpet fibers you will rest easy knowing your carpet is protected from dirt and stains.

Please stop by Flooring Express and view the new *DW Select* carpet display.



The DW Select carpet display at Flooring Express shows all your options.

Get to Know Our Experienced Sales Team

The team of Henry Poor Sales Specialists has over 125 years of combined experience in the building materials industry. By working closely with each contractor, local business or individual customer, their goal is to make sure each receives the right products at the right time.

Jason Scheumann has been in the lumber and building materials industry for 30 years – 25 of those with Henry Poor and 22 of them in sales. At Henry Poor he has filled different roles including accounts payable, the sales counter, and now as an outside sales specialist. Jason enjoys the challenge of staying out in front of his customer's needs, solving their problems, and being there when they need him.

Jason is a Lafayette native and with his wife, Erica, of over 25 years, they have four children.

Terry Smith got his start in the building material business in May 1974 when he went to work for a small locally owned lumberyard in Kokomo as a material handler working in the yard and making deliveries. Eventually Terry moved to counter sales and he learned to do material take-offs



Jason Scheumann



Terry Smith

and job estimating for the local contractor's projects.

Terry joined HPLC in August 2016 and works out of the Kokomo sales office. Terry has lived in Kokomo since 1957 and has been married to his wife, Bonnie, for 41 years in April. He has two children and seven grandchildren.

Chuck Mooney has been in the building trades industry for 25 years, with 14 of those in sales at Henry Poor. His projects range from single family to large commercial/multifamily. He has also enjoyed working on complex multifamily projects that had him dealing with unique building codes and historical exterior designs.

Chuck and his wife, Kasey, are the parents to four girls ages 10, 8, 2 and 3 months.

Kolby Dickover joined HPLC in March 2016 as the door shop manager. Last July he moved to outside sales. He began his career in the building materials business 35 years ago at Woodfinco Industries in Brownsburg. Kolby has been involved with doors, trim, stair parts and hardware his entire career and is becoming more familiar with lum-



Chuck Mooney



Kolby Dickover

ber, windows and everything else HPLC sells.

Kolby and his wife of 30 years, Shelly, live in Tipton County. They have three grown children and three grandsons.

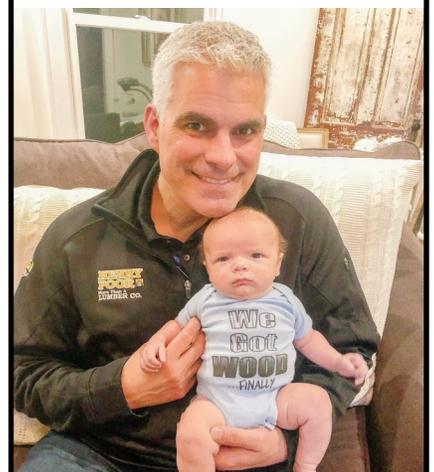
Jake Fewell joined HPLC in April of 2020. He has 20 years of experience doing everything from building loads, driving a truck, sales, and managing locations. He covers the Lafayette and Kokomo markets.



Jake Fewell

Jake and his wife, Krista of 25 years, are the parents of two teenage boys.

Newest Edition to the Home Team



Oscar James Andrew was born on December 14, 2020 to Jay and Michelle Andrew. The "Big O" weighed in at 9 lbs and was 21" in length. He joins older sisters, Jorja, Finley, Eloise and Charlotte. Jay remarked, "It's nice to have another guy in the family."

Henry Poor Lumber

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www.henrypoor.com

Store Hours
7:00 AM - 4:30 PM M-F
CLOSED: SAT-SUN

Flooring Express

2665 Maple Point Ln
Lafayette, IN 47905
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www.flooringexp.com

Store Hours
8:30 AM - 5:30 PM M-F
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