

December 2009

**HENRY
POOR**
More Than A
LUMBER CO.

(765) 474-1388
www.henrypoor.com

HENRY POOR LUMBER CO.
HOME WORKS

The Yardstick

Henry Poor Sponsors “Hammering with Hope”

Henry Poor Lumber and Home Works were recognized at the half time of the

Purdue—Michigan State football game for their sponsorship of the



L-R: Grant Geise, Tom Andrew, Jim Andrew, Doug Taylor, and Barney and Stephanie Schumann surround new home owners Ana Maria and Mario Romero.

“Hammering with Hope” Habitat for Humanity project. Tempest Homes was also a sponsor. As part of the presentation Doug Taylor, Habi-

tat’s Executive Director, presented the keys to the new home to Mario and Ana Maria Romero.



New Faces at HP

Two new sales specialists have joined the Henry Poor team, John Boeke and Eric Gulbrandsen.

John has been in the building construction industry for 22 years working with custom, production and



John

commercial builders throughout central Indiana. John enjoys working with the builders to meet their specifications and budgets.

John and his wife, Lianne, have three children.

Eric has sold a variety of products, including dry-wall, lumber, and millwork for entire house packages

to mid range commercial projects to the building industry since 1997. He enjoys the challenge of the construction industry and strives to provide excellent customer service, value engineering, and cost saving ideas.



Eric

Eric and wife, Keri, live in Lafayette.

Commodity Report— December 2009

Limited production and thin supplies kept buyers in the framing lumber market. Many mill curtailments and recent purchasing pushed delivery times of dimensional lumber into mid- December and gave mills an advantage and reason to increase prices.

The National Association of Realtors reported that sales of existing homes were up 23.5 % over this time a year ago. The government’s recent move to extend and expand the home purchase tax credit to April 30 will help home buyers. We need a warm winter as predicted so foundations can continue to be put in through the

colder months for the tax credit to be effective in our market.

Spruce Pine Fir 2x4 & 2x6 – A premium in the futures market pushed prices higher. The non-industry buying has created a false market for mills to sell into the March, May and July futures contracts.

Southern Pine 2x8 2x10 & 2x12 – Mills sales and production is both running at reduced levels. Prices of # 1 and #2 were flat to slightly lower. Production cuts left some items in short supply and hard to find.

OSB and CDX Plywood’s – Due to most recent mill cur-

By Jim Andrew

tailments the market is stronger than most had anticipated. Lengthy order files and ship dates supported price increases.

There was price stability in the plywood markets. Slightly better demand, limited production, and an effort by producers lifted T&G prices.

With markets being unpredictable as we look to winter and into spring, please contact your sales rep for current pricing for any future quotes. This is a good time to get a project under way as we feel the lumber market is currently a bargain. We predict increases as we move closer to warm weather.

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(765) 447-4663

www.homeworksindiana.com

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Jeffrey Court On Display At Home Works

Home Works has recently added a new display to their showroom featuring Jeffrey Court's beautiful ceramic, stone, glass and metal design elements. This comprehensive collection can be combined to satisfy each individual's specific requirements for color, texture, style and design. This impressive display provides design inspiration by showing decorative elements such as moldings, ceramic embossed decos, and glass with corresponding field tiles.



The Jeffrey Court display of distinctive ceramic, stone and glass decorative elements at Home Works.

Jeffrey Court products on display include Natural Stone Floor Tiles, Decorative & Architectural Moldings, Glass Mosaics, Ceramic Field & Wall Tiles, Hand Painted Tiles, Decorative Relief Tiles, Terra Cotta Tiles, and Natural Stone Mosaics.

Jeffrey Court products offer the most up-to-date styles and exceptional quality that will give your home an exclusive appearance. By being able to combine and compare a variety of different design elements, each room can have it's own unique look and feel.

The broad coordinated selection will add distinctive details to any bathroom, kitchen, hearth surround, cabana or accent wall application. Several of the options are also well suited for all residential and light duty commercial floors and walls, and some for exterior applications.

Come visit our new Jeffrey Court display and have one of our Home Works specialist help you create that one of a kind look for your new home or remodeled space.

MACKEY ARENA GETS NEW LOOK FROM HOME WORKS

When Purdue's Mackey Arena's entrance to Keady Court and the Media Room needed some sprucing up Home Work's David and Margaret Lemon stepped in to help. The Lemon's took time to understand the demanding requirements for these two areas and specified the fiber and construction of the new floor coverings for optimal performance. The new flooring was installed prior to the start of the basketball season.

The Home Works' team is very proud of the end result at the Mackey Arena project. We would encourage anyone remodeling an office, church or commercial space and needing any type of floor coverings to stop by our Market Square store and speak with a Home Works flooring specialist. We enjoy helping Purdue fans pick the flooring that is right for them.

"GO BOILERS!"



Home Works provided new flooring coverings to Mackey Arena's Media Room (left) and entrance to Keady Court (right).