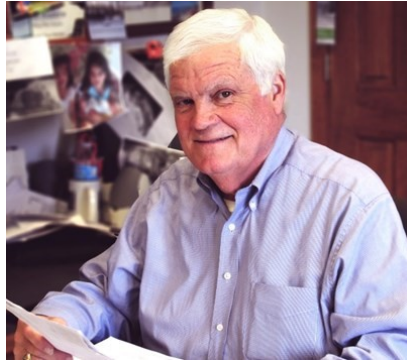


50 Years of Building a Memorable Life

Jim Andrew has been building a business and his community since his first day on the job at Henry Poor Lumber on January 27, 1972. For the past 50 years, Jim has been an integral part of growing and expanding a local business, contributing to the success of the Greater Lafayette community, and being a friend to many.

As the driving force of HPLC and Flooring Express, Jim has managed his way through the highs and lows of the business cycles, while always looking for ways to modify his business to meet the ever-changing needs of his customers. At this milestone in Jim's life, we can all look back on a career that has truly made a difference to his employees, business associates, the



Jim Andrew

community and his family.

Getting Started in the Lumber Business

Following Jim's graduation from Ball State in 1971, he spent a year working in Indianapolis as an urban planner. Jim quickly realized working for the government wasn't for him. He returned to Lafa-

yette and joined Henry Poor Lumber at their South Street and River Road location on January 27, 1972. Jim remembers that when Frank Taylor, Henry Poor's son-in-law, hired him, Jim remarked that he knew nothing about the lumber business. Frank replied, "You know people. That will get you a long way in this business."

Jim reflected, "When I started at Henry Poor in 1972, we were transitioning from paper tickets to our first computer system. We also recognized that we needed to sell more than lumber if we were going to be viable long term. Along with adding cabinets and countertops, we have always done custom millwork." Henry Poor Lumber celebrated its 100th anniversary in 2018.

Jim Andrew Takes Over Henry Poor Reins in 1983

In 1983 Jim purchased Henry Poor Lumber from his close friend and mentor Frank Taylor. Jim will tell you that being successful in business is based on the ability to adapt and change.

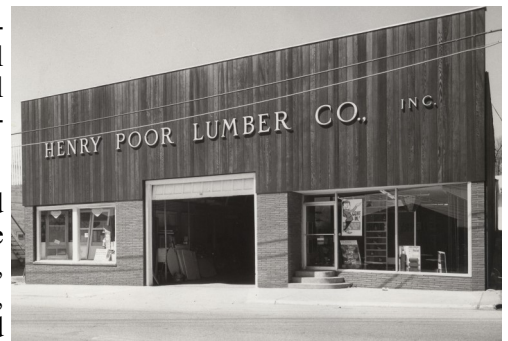
Over the years Jim has opened new businesses, sold some, closed a couple as they evolved into others, and looked for new opportunities. Today Jim's businesses include Henry Poor Lumber (1983), Flooring Express (2011), and HP Wood Packaging (2017).

A couple of the more interesting jobs Jim and HPLC have taken on over the years have been exporting complete kits to build

homes in Japan and supplying custom cabinets in all the suites in the original Hoosier Dome in downtown Indianapolis.

Bob Glinke, a close friend of Jim's stated, "There were challenges over the years, like when aircraft carriers, Lowe's, Home Depot and Menards came to town. But Jim guided his PT boat to not only survive, but to thrive."

Bob further noted, "Over the years many things have changed at Henry Poor. Heck, Jim even quit doing Friday afternoon collection rounds, and gave up carrying around his cardboard box with the monthly invoices. But

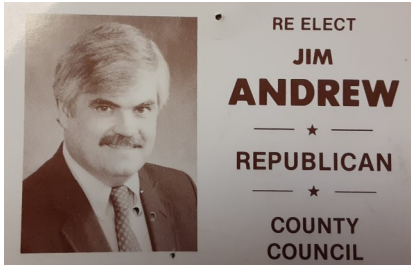


Henry Poor Lumber circa 1972

what hasn't changed is Jim's leadership and passion for Henry Poor Lumber. Jim deserves to be proud of what he's grown Henry Poor into. A successful, respected local business. One that certainly is far "More Than a Lumber Company"!

A Supporter of Many in Our Community

Jim has served his industry as President of the Indiana Young Lumbermen's Association and President of the Indiana Lumber and Building Association. Locally he has served on the Lafayette Board of Works, Railroad Relocation, Greater Lafayette Com-



Jim served for 16 years on the Tippecanoe County Council.

merce, Lafayette Savings Bank, Tippecanoe Republican Party, and as a Tippecanoe County Councilman for sixteen years and as President for eight years.



Jim and one of his closest friends, John Schueman, enjoyed a number of great times together.

Jim has always enjoyed being part of and contributing to our community. Jim noted that his time serving as a county councilman was some of his most rewarding. "We had a great group of people to work with in local government, and we got a lot of

good things accomplished," remarked Jim.

Jim was recognized in 2018 by Governor Eric Holcomb as a *Sagamore of the Wabash*. This designation honors those who have made significant contributions to the state of Indiana and their local communities.

For many years Jim has been very active on the YMCA and Sigma Chi Fraternity boards, taught Junior Achievement, was part of the Intersection Connection involving Ivy Tech, the YMCA and Junior Achievement. He has also been an avid supporter of Purdue, Ball State and Jefferson High School.

Jim and HPLC have given generously over the years to many causes including the Cancer Walk, Food Finders, Angel Tree, Habitat for Humanity, GLC events, BAGL education programs, Sigma Chi Fraternity and all our local schools.

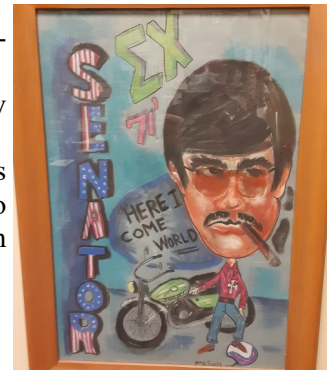
Larry Metzger, one of Jim's Sigma Chi brothers, wrote "Jim Andrew (Senator) and I met 54 years ago as Sigma Chi Pledge Brothers at Ball State University. During that period of time, Senator has been a client (not my easiest client), business partner in real estate ventures and a technology business (yes, I said technology), fellow Alumni Council member, drinking buddy and most important, a very, very good friend. While he approached his business or other outside interests very seriously, he always managed to have a good time and make the experience for others enjoyable.

Some of my most recent memorable times actually came during his chemo treatments. Not only did we laugh and tell the same old stories, but we also enjoyed the large Shapiro's corned beef sandwich. He would say, "you know Metz, this chemo stuff makes some people sick, it just makes me hungry". I always told him that if attitude had anything to do with recovery, he would always be just fine."



Jim, with one of his grand daughters, at the annual Cancer Walk.

Larry continued, "In all of my business dealings with Senator, he always did what he said he was going to do. Even when things got tough, he always had my back. He is loyal to the nth degree and always supports his friends. He is a man of good character whose integrity is beyond reproach. My life is certainly better as a result of our friendship."



Jim, known as Senator, in his college days by his EX brethren, (Jim's grandfather was a State Senator.)

Henry Poor Lumber

3315 Brady Lane
Lafayette, IN 47909
(765) 474-1388

www.henrypoor.com

Store Hours
7:00 AM - 4:30 PM M-F
CLOSED: SAT-SUN

2665 Maple Point Ln
Lafayette, IN 47905
(765) 447-4663

www.flooringexp.com

Flooring Express

Store Hours
8:30 AM - 5:30 PM M-F
10:00 AM - 2:00 PM SAT
CLOSED: SUNDAY

Andrews Always Keep Family Close

Jim, and his wife, Laura, are the parents of four children and grandparents of 15. Jim and Laura will celebrate their 50th anniversary in August.

Jim has always kept his family close whether it was watching his children (Jay, Elizabeth, Tom and Caroline) compete in sports when they were younger, going on family trips, or hanging out at Lake Freeman. Today he enjoys watching his 15 grandchildren doing the same things.

Both of Jim's sons, Jay and Tom, work in the business. Tom recalls the summer he was 15 years old, riding his bike to the lumber yard. His dad pointed to a 2 x 12-foot board wedged between a wall and a rack of lumber and told Tom to retrieve it. Tom told his



Jim and Laura Andrew (a few years back) will be celebrating their 50th anniversary in August 2022.

father, "I can't get it out of there". Jim replied, "If that was your paycheck, you'd get it." Tom found a way to get the job



Jim with sons, Tom (left) and Jay.

done. That lesson of "never giving up, there's always a solution" has been reinforced often.

Another story Tom likes to tell, is that his paycheck was ruined after going through the wash. His dad reissued the check but charged a processing fee to reprint it. Tom has been careful ever since to not misplace his paycheck.

Jay commented that his dad taught him to get to know people, care about people, do the right thing, and invest in the community where you live.

One of Jim's favorite sayings is "Beyond talent lie all the usual words: discipline, love, luck, but most of all endurance."

For the past 50 years Jim has persevered in all his dealings and built a life to be proud of. Congratulations Jim on one more significant achievement.

Spelling Jim Andrew

In describing Jim Andrew, I hardly know where to begin and hardly know where to end. There are so many things about him that I could talk about.

So, instead of writing an essay, here is my succinct view of Jim Andrew:

J - Jovial, always looking at the brighter and funny side of life

I - Intuition, a unique knack for making the right move at the right time.

M - Masterful. The way he could put people together to achieve common goals was something to behold

A - Adventurous, and fun-loving, especially when he would pull out the shoe phone.

N - Never a dull moment with Jim

D - Driven, to succeed in business, public service, and the community

R - Respected. Widely respected in his industry and in the community

E - Extraordinary, as an individual and in his business acumen

W - Willingness, to pitch in and help, in politics, community service, business

That, in my opinion, spells Jim Andrew.

Jerry Withered

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